# FACT SHEET - Q3 '24

We nurture a better tomorrow with relevant value propositions for each of our consumers and clients in the Andean Region, transforming markets with our leading brands, ability to innovate, efficient management and the talent of our people.

### **BUSINESS UNITS**

- Consumer Goods (Peru & International)
  Food, home and personal care high quality products
- B2B Products for bakery, food service and other businesses
- Aquafeed
  Nutritional solutions for shrimp and salmon
- Crushing
  Soybean and sunflower crushing business

## STRATEGIC FRAMEWORK

- Differentiated products, brands and services with strong consumer knowledge
- Excellence in productivity: constant portfolio and efficiencies management
- Strong market penetration through a **flexible** supply chain

MAIN BRANDS							Rank <sup>1</sup>
Edible oils	PRIMOR	sac	Cocinero	<b>G</b> I	Mirasol		#1
Pastas	VITTORIO	nicolini	LAVAGGI	ALIANZA			#1
Sauces	AlaCena EL RICO SARRO DE EASA	Alpesa	VITTORIO	nicolini			#1
Laundry care	Bolivar	<b>OPAL</b>	<b>Karsella</b> Armatrigain	<u>Sapollo</u>	Patito		#1
Cookies	casino	Grans	SODAV	Teninción	Sayon		#2
Personal care	amarás	Dento <sup>®</sup>	AVAL				#3
Others	Angel	life	Manty	Sello	Blanca Flor	umsha	





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### Common stock information:

 Ticker
 ALICORC1

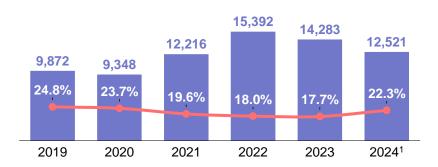
 Total shares
 686,226,264

 Outstanding shares
 633,232,811

 Treasury shares
 52,993,453

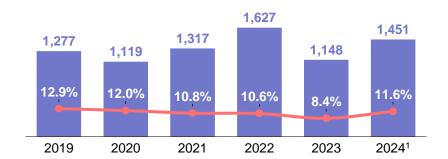
 LTM range (PEN)<sup>1</sup>
 5.24 – 7.30

# REVENUE & GROSS MARGIN PEN million



### **EBITDA & EBITDA MARGIN**

PEN million



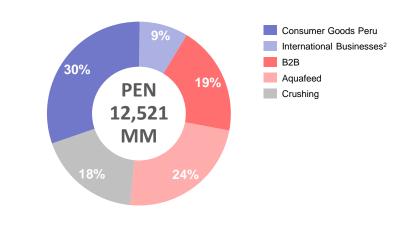
## **ESG** highlights:

LTM ADTV (PEN)1

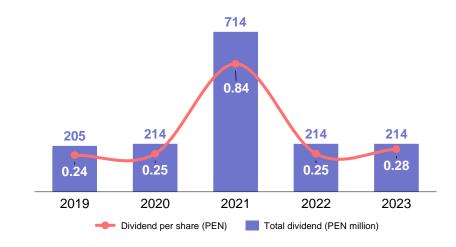


- S&P/BVL Peru General ESG Index Part of the index for the second consecutive year
- Ollas que Desarrollan program
   Aimed at supporting soup kitchens in communities of great need
- Sustainable Palm program
   Aimed at developing a sustainable 100% certified local supply chain in Peru by 2030

### **REVENUE BREAKDOWN<sup>1</sup>**



#### **DIVIDEND YIELD**





4.26MM